Dialogical Self Theory provides a comprehensive social-scientific theory that incorporates the deep implications of the process of globalisation, and its impact on individual development. Hubert Hermans and Agnieszka Hermans-Konopka present a new and compelling view of the historical changes in perceptions of social realities, and how these changes affected motivation, emotion, leadership and conflict resolution. They detail the improvement of dialogical relationships both within the self and between individuals, groups and cultures, providing evidence from everyday life. The book addresses a variety of problem areas that are analysed in new and unexpected ways: the pros and cons of traditional, modern, and post-modern models of self, the role of emotions, power and dominance, motivation, leadership, and conflict resolution. This book will be of interest to scholars in a wide range of fields including psychology and sociology.

Praise for the book:

“A highly original and scholarly discussion of the problems of subjectivity in the rapidly evolving global world. An evolved account of self experience is used to discuss, in a truly dialogical and interdisciplinary manner, the demands placed by contemporary world on the self and the ramifications of that for a range of social and psychological issues.”

--Paul H. Lysaker, Indiana University School of Medicine

“The ‘dialogical self’ is among the most important and original new theories in the social sciences in the past 20 years. It is a theory for our times, addressing in complex and insightful ways the impacts that globalization has on psychological functioning. In this book, the theory is presented lucidly and thoroughly, covering an impressive range not only in psychology but sociology, economics, philosophy, and political studies. The book should be welcome in all those fields as a major contribution to the understanding of globalization.”

--Jeffrey Arnett, Clark University

“By far the most accessible and comprehensive statement to date on the Dialogical Self, this volume ranges across a set of problems that bring together the practical and theoretical, the local and global, positioning theory and emotion research, in a timely and important theoretical elaboration. The scope and promise of the authors’ work ensures that it will serve as a crucial reference for research and conceptual scholarship on the emerging conceptualization of the Dialogical Self.”

--Henderikus J. Stam, Editor, Theory and Psychology

To order this title at a 20% discount, please see the other side or order on-line at:

www.cambridge.org/us/9780521765268

Enter discount code ME10DSTHHK when prompted at checkout.
CONTENTS:

Acknowledgements

Introduction

1. The impact of globalization and localization on self and identity
2. Self and identity in historical perspective: traditional, modern, post-modern and dialogical models
3. Positioning theory and dialogue
4. Positioning and dialogue in life-long development
5. A dialogical view on emotions
6. Practical implications for organizations, motivation, and conflict-resolution.

20% DISCOUNT ORDER FORM

Discount Code: ME10DSTHHK
OFFER GOOD UNTIL AUGUST 31, 2011

978-0-521-76526-8 Hermans & Hermans-Konopka / Dialogical Self Theory HB: List: $99.00 Disc.: $79.20


TERMS OF THE OFFER: All individual orders must be prepaid by check or money order or charged on American Express, Visa card or MasterCard (libraries excepted). The use of a credit card will expedite your order. Canadian residents, add 5% GST. Shipping and handling charges for North America are $6.50 for the first book and $1.75 for each additional book. Outside North America (only credit card orders are accepted) - $9.50 for the first book, $5.00 for each additional book (surface mail).

*All prices are in US dollars and subject to change.

Name

Address

City__ State__ Zip__

Institution

[ ] Payment Enclosed $______ [ ] Visa [ ] Mastercard [ ] American Express

Credit Card Number ___________________________________________ Expiration Date_____________

Signature ____________________________________________________

Return to:
Order Dept. • Cambridge University Press • 100 Brook Hill Drive • West Nyack, NY 10994
Toll Free (800) 872-7423 / Fax: (845) 353-4141 / http://cambridge.org/us/